



# iPower

Company Profile 2020

**“Where Technology Leads”**

Integrated IT Solutions Provider in Saudi Arabia





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# Powering Businesses

iPower is an Integrated Information Technology Solutions provider in Jeddah, Saudi Arabia. We aim to drive change by empowering local businesses through information technology and modern software solutions.

# Integrating Success

**iPower** has been strengthening industrial operations in the Kingdom by providing businesses with technological advantages. With a local presence and global capabilities, the company specializes in offering a range of IT solutions and services, from installations, warehousing, digital signage to data centers, IT products, and technical manpower provisions.



## OUR STORY

# Transformation through Technology

Our purpose stands to drive change for businesses today so they can be competitive in the long term. This passion made its way in the city of Jeddah in 2016 when iPower started with a small office.

Within years of offering our dedicated services, we established our headquarters. Ever since then, our unique offerings and unparalleled customer service have allowed us to grow as we expand our reach across the Kingdom.





# Curating Relationships

## Values that Boost Progress

Our well-knitted values allow us to unlock an environment of creativity and mutual trust with our clients. We not only support you technologically but support you to win success in your relevant industry by constantly remaining “tech”-edgy.



## Vision

“To creatively build technology that drives impact and makes life better for everyone, everywhere — be it an individual, organization or community.”



## Mision

“To deliver excellent customer experience in the markets of our operation and hence be known as a leading IT System integrator company in Saudi Arabia.”





## Customer Commitment

**iPower** is here to boost the success of our customers. Our team is dedicated and committed to providing expertise and services that lead to long-lasting relationships of trust and quality. With our distinctive offerings, we make sure to create a positive difference in our customers' business.



## Reliability

We remain in line with changes in the digital landscape and adapt our services accordingly. Timely delivery and cutting-edge tech provision make us one of the leading IT service providers across the Kingdom.



## Accountability

With commitment comes accountability. We remain by the side of our customers until they are satisfied with our services. We take responsibility for our actions and demonstrate efforts to evolve and improve based on constant feedback. We are personally accountable for delivering on our commitments.



## Quality

By maintaining strong quality assurance, our technological offerings and products are delivered end-to-end to create maximum value for our customers. Keeping a strong check and maintaining each and every detail, quality is always maintained.



## Integrity

Honesty is the key for us to move forward. Our operations are conducted in complete transparency. We take our customers and workers in confidence to make sure that every deliverable is done keeping in line with the highest ethical and moral standards.

# Reliable and Professional Services

To thrive in today's competitive digital landscape, technological innovation helps businesses break through the clutter. Our high-end IT services and products are a one-stop, shop for the needs of modern businesses and integrate well within the technology Infrastructure that boosts operational productivity.

### Supply Service for IT products



### AV Solutions (Digital Signage)



### Technical Manpower Service



### Cabling and Infrastructure



### Networking Solutions



### Value-Added Services (Warehousing)







SERVICES

# Supply Services for IT products

- Softwares
- Hardwares
- Accessories
- Spare parts
- Consumables

With businesses moving towards relying on single-internet dependant tech-products, iPower establishes itself as a provider of IT products that suit the requirements of diverse industries and operations.

From applications to software and hardware that support products such as IoT, ERP, cloud computing, field services management, spare parts, accessories and consumables- we provide it all. With high-performance and functional capacity, our products enhance productivity by assisting businesses with day-to-day and crucial business functions.

IT products have been changing business experiences by making processes efficient and effective. They also help businesses to reduce costs and enable a well-managed infrastructure so they can truly focus on fulfilling their business objectives. **iPower** leads as being a one-stop shop across the Kingdom for the provision of IT goods.

# Technical Manpower Service



Our services include assistance with technical staffing so that your business can focus on maintaining operations and remaining holistically productive. Each member in our technical teams are certified for the product, service they provide.

By truly understanding the changing demands and local market, our manpower service holds a diverse pool of expertise that can genuinely be helpful. All of the workforces are carefully selected and added after thorough verification. Each individual is skilled in the technical domain of their relevant job role and meets the needs of your business functions.



SERVICES

# Networking Solutions

- Lan/Wan Solutions
- Wireless Solutions
- Unified Communication Solutions
- Smart Video Conferencing Solutions
- Contact Center

Maintaining operations online and over a vast networks are the need for businesses in the current time. At iPower, we offer network solution that keeps your business communication and working up and going.

With good bandwidths and wireless solutions, we maintain that your business operates at the maximum efficiency. With strong computer and networking infrastructures, we ensure that your communications are well-integrated, secure and seamless. Our services offer reliability and availability, helping up your business to keep up with all stakeholders involved. A well-designed network infrastructure means that there is better efficiency in operations, reduced downtime and less hassle for you as a business.

SERVICES

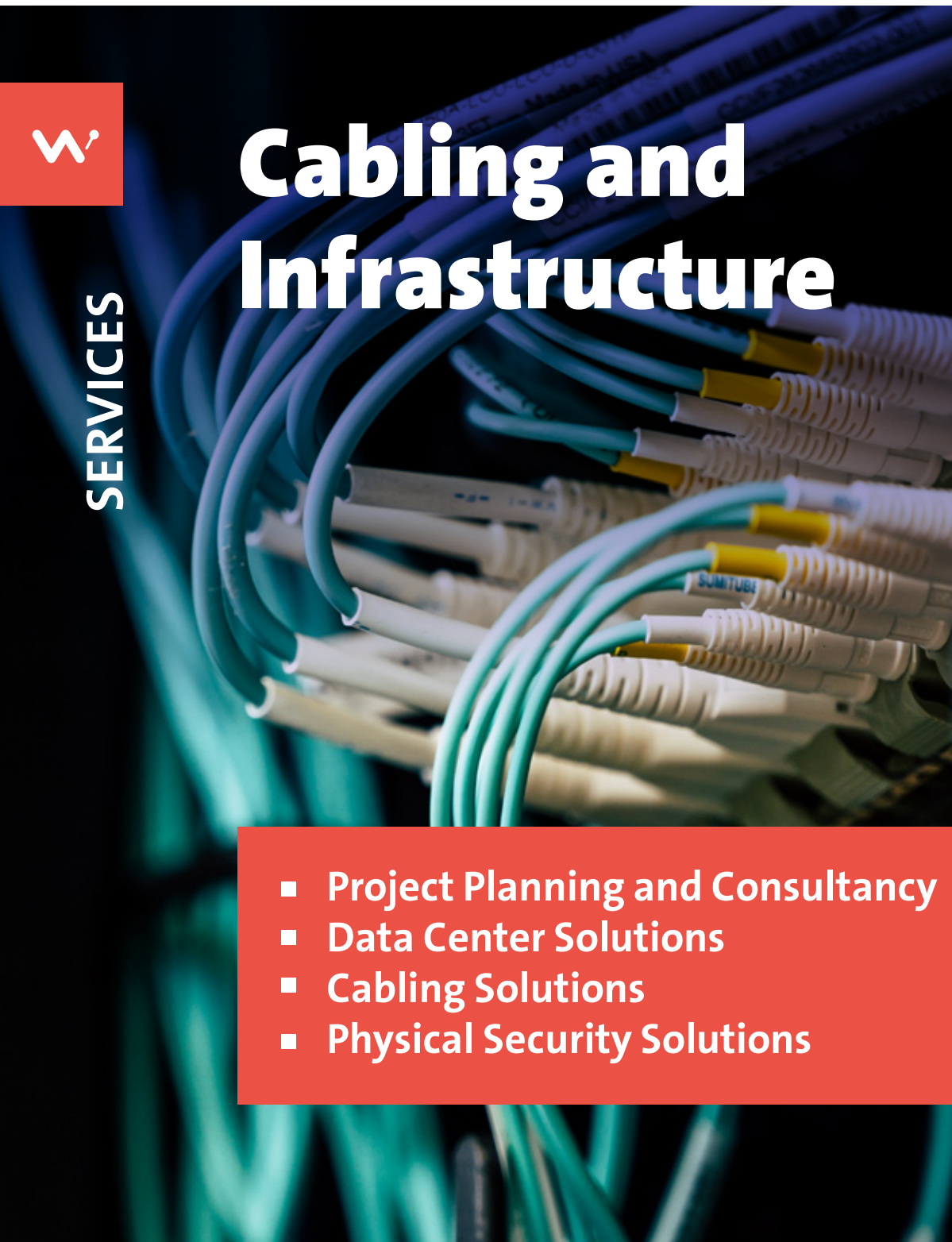
# Audio Visual Solutions

- Digital Signage
- Professional Display Solutions
- Meeting Room

Interacting with your customers or stakeholders in an engaging way becomes easier with the use of modern Audio-Visual tools. Built for multiple platforms, iPower masters in the provision of a range of Digital Signage and Professional Display Solutions.

We provide a range of slim designed to large format displays, and our solutions are made to enrich customer experiences at each touchpoint. From the hardware to software, installation, and checks, we make sure that only high-quality signage players are used for your business needs. Meeting the pace of changing times, Signage offers a variety of benefits that includes saving additional printing costs, saving time by avoiding manual operations, and offering a platform that is attractive to the customers.





# Cabling and Infrastructure

- Project Planning and Consultancy
- Data Center Solutions
- Cabling Solutions
- Physical Security Solutions

Classically recognized, well-built cabling and data infrastructures are still the focal points to business operations and management. The modern data systems are far more integrated within the existing dynamics of businesses. They now extend to assisting enterprises to manage their interactions with partners and customers alike.

At **iPower**, we follow a plan to ensure that there is effective implementation and management of data through our expertise in project planning and consultancy. We understand your data workloads and create guidance for the usage of the best platforms and services. We automate your operations to meet the pace and simplicity of the competitive times of business environments. Our data centers allow flexible cloud automation. This helps your business to be in control and track solutions that deliver services to end-users across a range of platforms and support all aspects of your IT operations. We streamline, observe, integrate, manage, and scale automated computing activities to meet customized business requirements and data management needs.

**iPower** also offers cabling solutions that help with the steady functionality of operations. It ensures the delivery of apt speed and bandwidth to the end-users and maintains a functional network.



# Value-Added Services (Warehousing)

- Fulfillment Services
- Kit Assembly, Labelling, Bundling, Asset Tagging
- OS Deployment
- Kingdom-Wide Delivery Services
- On-site Installation Services
- Data Destruction Services

When time is the key, moving large technological deployments becomes crucial. To maintain smooth movement and secure the storage of your business's inventory, you require aptly-designed warehousing set-ups and facilities with seamless integration.

At **iPower**, we provide cost-effective warehouse distribution services and maintain a thorough and steady process to keep everything sound. We understand your inventory facilitation needs and make customized offerings to ease the storage and movement of goods Kingdom wide. From Kit Assembly to labelling, bundling and asset tagging, our services are holistic for warehousing. Meeting the standards of warehousing and the customers, our facilities are well connected and remain in touch with customers for all possible transactions and movements.

**iPower** also specializes to provide on-site installation, keeping in check that safety and regulations are thoroughly followed. Delivery of high-end services is made in a timely manner, helping businesses to manage productivity. At **iPower**, the installation and delivery go through an elaborate process beginning from initiation, and activity planning to effectively release and deploy the solutions in the technological infrastructure of the company.







# Frontrunners to Bringing Innovation

iPower believes in staying relevant. Our company has constantly evolved and adapted to fulfill what a “modern” and “competitive” business model needs. This change has helped us create stories of impact for all the businesses we have worked with. Our integrated IT solutions are contributing to enhancing productivity for major sectors and industries across the Kingdom. iPower prides itself to be pioneering true transformation within the most conventional industries.



# Contributing to a Diverse Landscape





## Our Customers

**iPower** strives to satisfy customers and works to achieve high level of satisfaction and operational efficiency for their businesses. We work with a wide range of clients from various sectors - public, private, local and national governments.

NCB الأهلي



بنك الجزيرة  
BANK ALJAZIRA



مصرف الإنماء  
alinma bank



العربي  
anb



Budget®

الأهلي كابيتال  
NCB Capital



الجزيرة كابيتال  
ALJAZIRA CAPITAL



إرسال  
Ersal

تحويل الأموال  
Money Transfer

بنك البلقاء  
Bank Albilad



شركة أحمد محمد  
صالح باعشن وشركاه  
AMS BAESHEN & CO



عبد اللطيف جميل  
Abdul Latif Jameel



Quick Pay  
كويك باي



فوري  
Fawri



الوطني  
NBK



Bupa



Saudia Aerospace  
Engineering Industries  
saei



بند  
Panda



## Network of Professionals

Our team of professionals and experts grow in an environment of creativity. Our professionals are result-oriented and focus on the delivery of the client's goals. We are diverse, energetic, and share the cumulative purpose of demonstrating change and impact through technological solutions. Each member of our team works towards providing an integrated, seamless experience to all our customers.

## Motivated to Create Impact





# Adding to the Kingdom's Vision

## The Bigger Picture

Our vision includes making a real difference in the lives of the communities and organizations we work with. With digitally empowering local businesses across the Kingdom, we are ensuring that productivity is multiplied within the business operations. We directly contribute to the Kingdom's digital transformation program by helping businesses remain competitive and technologically sound. By contributing to sectors such as health, finance, banking, and governmental businesses, we believe that our impact is reaching to every individual who is directly or indirectly connected to our systems.



## Built on Excellence

## Creating Value

By maintaining a healthy and positive work environment, iPower differentiates itself based on its excellent customer relations and innovative thinking. Fearless of risks, our expertise has grown over the years to provide effective use of IT products and solutions. Inspired by the motivation to create “**change**”, we think beyond ordinary and work towards making digitally sound business environments.





# Our Partners

iPower IT Business portfolio comes from industry leaders supported by our experienced personnel. Following is a brief introduction of our partners and their respective product sets.




## Reach Us Out

### Available at your Service

Our customer service representatives are at your service 24/7 for any queries or problems. Reach us out to solve your IT challenges and get effective solutions.

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